



LAOS

CAMBODIA

MYANMAR

THAILAND

VIETNAM



# VICO SHIPPING COMPANY / VICO LOGISTICS

Your Expertise For Indochina

[www.vico.com.hk](http://www.vico.com.hk)

# CONTENTS

**I. Company Overview**

**II. Product Portfolio**

**III. Our Strengths**

**IV. Our Strategy**

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# VICO Overview

VICO Shipping Company was established in 1990, specializing in freight forwarding service in INDOCHINA.

Our mission is to provide professional service, thus we have in-depth knowledge and understanding of market expansion and local cultures.

Today, VICO is one of the top consolidators in Vietnam, and has **8 offices across Vietnam, Thailand, Myanmar and China.**



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# VICO Overview

We have an excellent position in the market. We are more localized than our global counterparts as we are willing to put effort in establishing local networks. We attend business seminars and experience the local culture. On the other hand, we are more aware of the global trends than our regional counterparts. Our international exposure promises clients reliable advice on business plans and investments.

**"We advance to never fall behind"** urges us to learn and improve constantly.

VICO WEBSITE: <https://www.vico.com.hk/en/>

VICO FANPAGE: <https://www.facebook.com/www.vico.com.hk/>



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# VICO's Network

 **VICO SHIPPING COMPANY**

Hong Kong, China - 1990

 **VICO LOGISTICS (SHENZHEN) CO. LTD. - Shanghai Branch**

Shanghai, China - 2014

 **VICO LOGISTICS (VIETNAM) CO., LTD.**

Haiphong, Vietnam - 2015

 **WIN YFV MYANMAR LIMITED**

Yangon, Myanmar - 2015

 **VICO LOGISTICS (SHENZHEN) CO. LTD**

Shenzhen, China - 2013

 **VICO LOGISTICS (VIETNAM) CO., LTD.**

Danang, Vietnam - 2013

 **VICO LOGISTICS (VIETNAM) CO., LTD.**

Hochinminh City, Vietnam - 2018

 **YFV LOGISTICS (THAILAND) CO., LTD**

Bangkok, Thailand - 2019

# VICO Corporate Value

1. Customer Care

2. Employee Development

3. Service Quality

4. Business Principle

5. Learning and Sharing



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# CONTENTS

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# VICO Service Scope



## SEA Freight

- LCL / FCL
- **Distribution**
- Buyers Consolidation
- **Consultation & Solutions**
- **Project Cargo**
- E-Com. Fulfillment
- **Customs Clearance**
- **Door to Door Delivery**



## AIR Freight

- Daily Flight
- Distribution
- **Hubbing, VAS**
- **Packing & Crating & Solutions**
- **Custom Clearance**
- E-Com. Fulfillment
- Sea-Air Shipment



## Logistics

- **Warehousing**
- Distribution
- **Hubbing, VAS**
- **Pick & Pack**
- **Order Management & Solutions**
- **Consultation & Solutions**
- BOM Log.
- E-Com. Fulfillment
- Cold Chain



## Express

- Sampling Ex.
- XB e-Com.
- CN HK XB Express Hub
- Bonded express solution



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# Our Logistics Facilities

- Close to 250,000 square feet ambient, air conditioned, cold chain storage space
- Multi-purposes for X-border transit hub, distribution center, contract logistics hub, VAS & project logistics management
- Customized logistics operation under **One Roof - One Floor - One Operator**
- Local distribution & X-border, bonded & non-bond capability
- All are equipped with 24 x 7 security patrol, burglary alarm system & CCTV surveillance



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# Our Logistics Facilities



# CONTENTS

**I. Company Overview**

**II. Product Portfolio**

**III. Our Strengths**

**IV. Our Strategy**

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# Our Key Sectors

We specialize in providing integrated Logistics Services and Distribution, Inventory Configuration and Postponement, Cross-docking logistics solutions that are tailored to meet specific customer needs.

Our key sector offerings include:

- Audio / Video / Telecom
- Automotive & Industrial
- **Construction Materials**
- Electronic Goods
- **Fashion, Apparel & Retail**
- Fast Moving Consumer Goods
- **Food Products**
- **Garment / Textiles and Accessories**
- High Technology Products
- **Industrial Project / Machinery**



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# Direct Consolidation Service



With deep understanding of the local areas, experienced staffs, international agent networks, we offer LCL services to meet all customer's requirements in the most reliable and efficient way.

1. Shenzhen – Yangon
2. Shenzhen – Danang
3. Shanghai – Yangon
4. Shanghai – Danang
5. HCM – Yangon
6. HCM – HongKong
7. DaNang – HongKong
8. HaiPhong - HongKong
9. Hong Kong – All Ports

# VICO Customs Brokerage Service



**VICO LOGISTICS** has decades of experience in the freight industry and thus able to offer a professionally personalized service to all of our clients on customs clearance.

- Quality controlled by our trained team prior to submission.
- Status reports via phone or email & depending on your specific requirements.
- Keep track of your shipments throughout the forwarding and clearing process from the time of placement of the order through to final delivery of the consignment.

Our teams also provided tariff consultancy, assistance with the application of government permits, applications for tariff determinations & duty refunds.



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# VICO Indochina Cross Land Bridge Service

## 全路通 Cross Land Bridge Service



Door to Door, Flexible, Real-Time, ***MOVE Untouched*** during the transportation (except for Customs Inspection)

- VICO's professional team
- Customer-oriented Service concept
- Dedication to customer processing each order
- Delivered safely and efficiently to cope with the possible random changes of the market

***Speedier delivery of products to put Clients ahead of their competition***

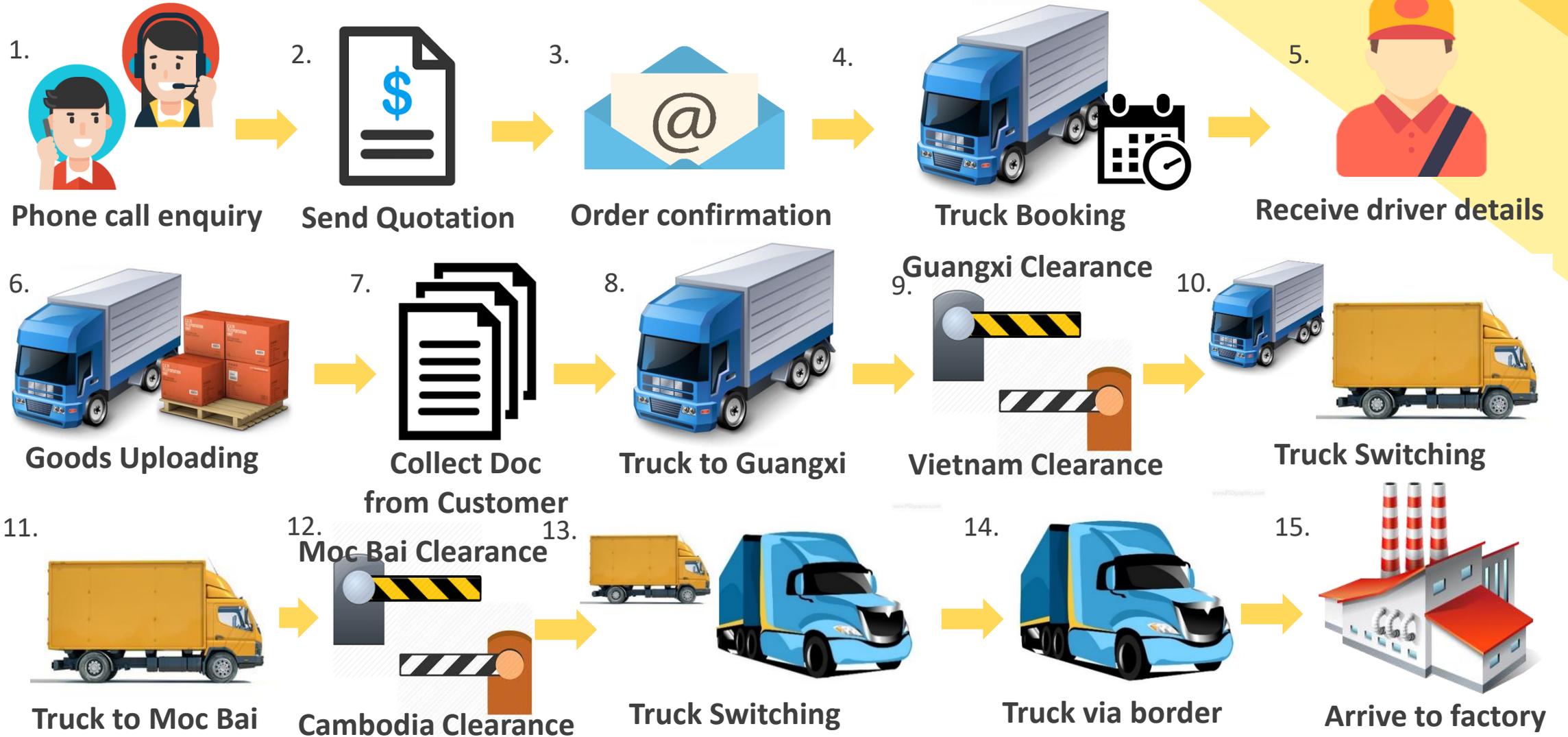


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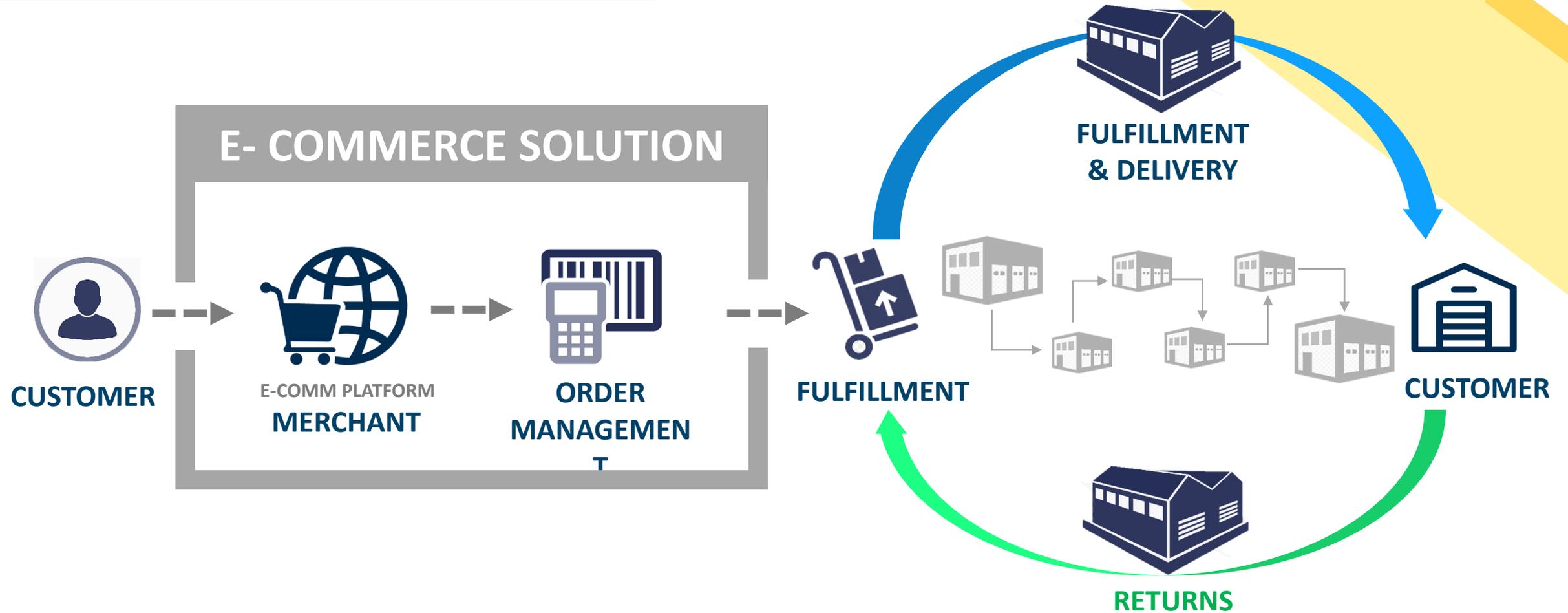
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# Service Cycle: Cross Border



# Service Cycle: E-Commerce

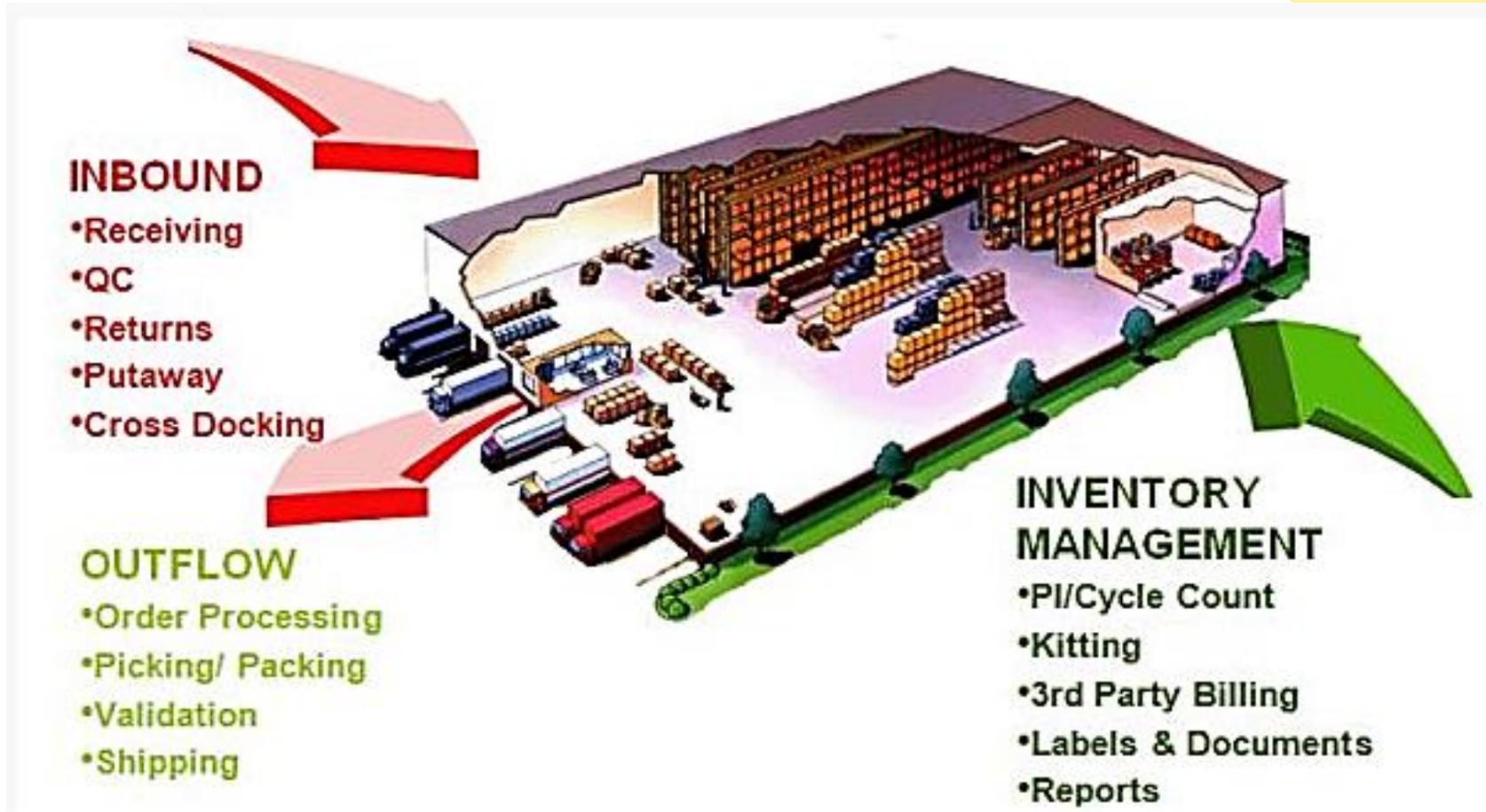


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# Warehouse Process



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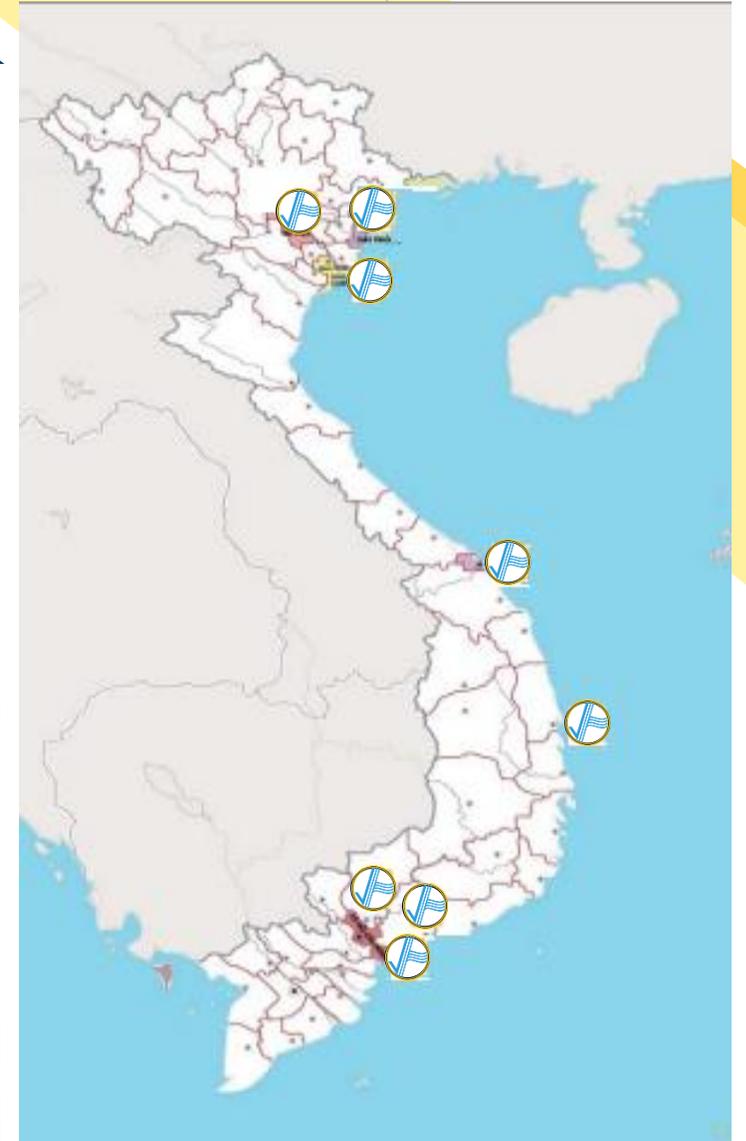
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# Warehouse Service

Be located at perfect place within near port, easy traffic, has facilities served for logistics services.

Modern equipment and easy to use and manage:

- WH Address in the south: CT Song Than, DT 743 Road, Binh Dang, Binh Hoa Ward, Thuan An, Binh Duong
- WH in Central:
- WH in the North:



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# VICO Supply Chain Management

1

- **Procurement Fulfillment**
  - Supply Chain Financing Services
  - International Procurement Center

2

- **Distribution Fulfillment**
  - Effective and Customized services

3

- **Manufacturing Fulfillment**

4

- **SCM Solutions Consulting**
  - Optimized SCM processes



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# VICO Strategic



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# Strategic Imperatives

1

**Strengthen current position in key market segments –**  
to capitalize on growth of the existing customer segments

2

**Diversify & Broaden the Business Base –**  
to capture a larger share of the overall market

3

**Invest and Capitalize on Opportunities in Key Markets –**  
to accelerate growth and capture high margin opportunities

4

**Achieve Operational Excellence –**  
to achieve cost and quality advantages in operations

Corporate Imperatives



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# Thank You

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